



**F L Y E R**

**WHERE WE ARE NOW,  
WHAT WE'VE BEEN DOING  
AND WHERE WE'RE GOING.**

**July, 2005 ♦ Issue 65**

# Phoenix Air Fields Unique G-III's

In 1994 "The Flyer" profiled **Phoenix Air Group, Inc.**, a Global insured for over ten years. The article concentrated on the specialized, simulated electronic warfare training Phoenix Air provides for the United States military and other militaries around the world.

However, this company is continually evolving. Since 1994, Phoenix Air's fleet has responded to diverse markets; from cargo support for Federal Express to charter flights to Midway Island in the Pacific Ocean, a mecca for fishing in pristine water.

The company's progressive management team identifies unique aviation markets and provides the equipment necessary for development. **Glenn Galloway**, Global's Atlanta claims manager, was recently invited on their latest excursion.

Phoenix Air has provided international air ambulance service for over two decades, and recognized the need for an intercontinental aircraft capable of transporting multiple patients with varying medical equipment. The search ended with the Royal Danish Air Force in Denmark.

Two Gulfstream III's had been in the possession of the Danish government since their production in 1982. Each jet

was outfitted during assembly at the Gulfstream Savannah factory with a unique cargo door on the right side measuring 6-feet by 6-feet, making the aircraft ideal for Phoenix's needs. These aircraft were quietly marketed as the Danes compiled a buyer profile restricting the sale to an operator that reflected Denmark's ideals. Fortunately, Phoenix Air's corporate and prescribed use of the aircraft aligned with Denmark's profile.

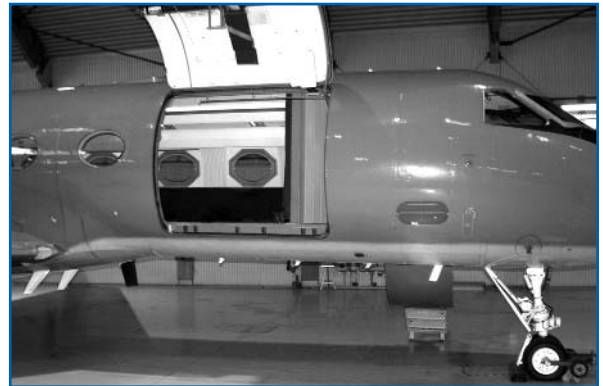
In late January, Glenn accompanied Phoenix Air principles, Mark Thompson (President), Dent Thompson (V.P. Operations), Randy Davis (V.P. General Counsel), Bob Tracey (V.P. Marketing) and flight crew to Copenhagen to conclude the aircraft purchase and fly the two aircraft to the United States.

Reflecting the cooperative efforts between the Danes and our insured, a Danish advisor accompanied each aircraft on the ferry voyage. Three days later, the crew departed Vaerlose Air Base, cleared Customs in Bangor, Maine and landed in Cartersville, GA. In addition to considerable flight time on the return flight, Mark and Randy attended FlightSafety International's Gulfstream school in Savannah, Georgia.



Pictured at the Royal Danish Air Force Base, Denmark: Dent Thompson (V.P. Operations, Phoenix Air Group), Glenn Galloway (Atlanta Branch Claims Manager), Randy Davis (V.P. General Counsel, Phoenix Air Group) Mark Thompson (President, Phoenix Air Group)

Presently, one G-III is based in Anchorage, AK, under military contract to the U.S. Air Force. The second G-III is in Phoenix Air's maintenance facility in Cartersville, GA being transformed into what will become the most sophisticated air ambulance aircraft in the world. It will be capable of transporting up to four critical care patients with a full compliment of medical attendants between any two points in the world. It is expected to enter service in September of this year.



One of the only two G-III's in the world equipped with 6' by 6' cargo doors



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